

Sales Ordering Guide OMNM v8

Quote/Order Using Enterprise Infrastructure(EI) Sales Tool: Harmony

Full SKU List – 2/13/19

Questions? Contact your ISR and EI 3P TSR for the account or contact sales@dell-omnm.com

dorado
SOFTWARE

OMNM v8 – NEW Quoting/Ordering

- **OMNM v8 is exclusively an Enterprise Infrastructure (EI) SKU'd product – A-SKUs**
 - 61 NEW A-SKUs for v8 software and services – SKU list attached/they map closely to OEM SKUs
 - OEM SKUs for OpenManage Network Manager v6.5 are deactivated – contact us if you can't locate exact OMNM A-SKU replacement
 - Custom SKUs– if there is something not listed, contact sales@dell-omnm.com
- **Place orders via EI sales tool HARMONY**
 - Search OMNM, Dorado, MfgPart# or A-SKU
 - NOTE: Search is sensitive to spaces in MfgPart#
 - OMNM-25-1 (no space between OMNM and '-')
 - OMNM 50-1 (space between OMNM and '-')
 - **Best result – simply search for OMNM**
- **OMNM Retires Quota**
- **For assistance, contact your ISR and EI 3P TSR for the account or contact sales@dell-omnm.com**

OMNM v8 – Quoting/ Ordering

- Find the new OMNM MFTR PN in EI sales tools (Harmony) using these Manufacture PN formats
- Use * as wild card if unsure how many devices are available
- 60+ SKUs available
- **Search is sensitive to spaces – i.e**
 - OMNM-25-1
 - OMNM 50-1

Search for just OMNM

MFTR PN	Description Examples
OMNM-<devices>-<yrs>	OMNM-25-3 is a 25-device subscription for 3 years
OMNM-<devices>HA-<yrs>	OMNM-2500HA-1 is a High Availability for 2500 devices (OMNM-2500-x subscription required)
OMNM-HA-<yrs>	OMNM-HA-5 is a High Availability for 5 years (independent of device count)
OMNM-NTNX-<nodes>	OMNM-NTNX-50 is a Nutanix Console, 50 Node Subscription for available for 5, 15, and 50 nodes
OMNM LG	OMNM Log (perpetual with active subscriptions)
OMNM-RMT-INST-<devices>	OMNM-RMT-INST-25 is a 25-device remote installation– remote installation available for up to 500 devices
OMNM-ONST-INST-<devices>	OMNM-ONST-INST-1000 is a 1,000-device onsite installation - 1000 devices and up installs are onsite
OMNM-ONST-INST-<devices>HA	OMNM-ONST-INST-2500HA is a 2,500-device/HA subscription installation of OMNM – requires 2500 device installation
OMNM-ONST-INST-HA	Onsite installation of HA (independent of device count)
OMNM-TRAIN-WEB	Web training - 4 hours
OMNM-TRAIN-ONST	On-site Training - 4 days
OMNM-TRAIN-ONST-CUST	Custom, On-site Training
OMNM-ONST-SERV-PDAY	Per day, On-site Services
OMNM-CUSTM-DEV-PDAY	Per day, Custom Development
OMNM-NFR	NFR Copy for resellers/partners

OMNM v8 - Powered by Cruz Operations Center

Sample Quote: OMNM Right to Manage up to 500 devices for 3 years

- 1 Search in Harmony using Keywords: OMNM -500
Manufacturer: Dorado Software Inc.
- 2 Search Results show possible matches that include the Keywords
Select the Dell SKU that matches the Description or MfgPart#

Harmony Composer 19.1012 Region: Americas BUID: 11 - View Security Roles View Language: US English Catalog: C

Product Search Distributor Product Search

Options: Compact Standard All Options

1 Search

Keywords = OMNM -500 Partial Words
 Manufacturer = Dorado Software Inc. Dorado Software Inc.

Category =
 SKU Type =
 Price Range = to
 Dell SKU (*) =
 Mfg Part Num (*) =
 Product Status = on
 Catalog = Co.01 - Corporate [seg=Global]
 Software Type =
 LO Reference Number (*) =
 Customer Number (*) =
 Program =
 Customer Group =
 License Type =
 Purchase Period =
 Level =
 Billing Option =
 Product Family (*) =
 Operating System =
 Version (*) =
 Renewal =
 Product Code =
 Option Code =
 TDPN =

Search Options

Harmony - Composer 19.1012 Region: Americas BUID: 11 - United States View Security Roles View Language: US English Catalog: Co.01 - Corporate

Composer Tools Sales Links/Info

Show Off Items (x)

Search Results

Page 1 of 1. Rows 1-9 of 9.

	Dell Sku	SKU TYPE	Mfg	Desc	MfgPart#	MSRP	Price	Stock Qty
2	AA500844	ESD	Dorado Software Inc	Dorado - 500 device Right to Manage(RTM), 1 Year Subscription of OpenManage NM (OMNM)	OMNM -500-1			
	AA500845	ESD	Dorado Software Inc	Dorado - 500 device Right to Manage(RTM), 3 Year Subscription of OpenManage NM (OMNM)	OMNM -500-3			
	AA500846	ESD	Dorado Software Inc	Dorado - 500 device Right to Manage(RTM), 5 Year Subscription of OpenManage NM (OMNM)	OMNM -500-5			
	AA500856	ESD	Dorado Software Inc	Dorado - 5,000 device Right to Manage(RTM), 1 Year Subscription of OpenManage NM (OMNM)	OMNM -5000-1			
	AA500857	ESD	Dorado Software Inc	Dorado - 5,000 device Right to Manage(RTM) High Availability, 1 Year Subscription of OpenManage NM (OMNM)	OMNM - 5000HA-1			
	AA500858	ESD	Dorado Software Inc	Dorado - 5,000 device Right to Manage(RTM), 3 Year Subscription of OpenManage NM (OMNM)	OMNM -5000-3			
	AA500859	ESD	Dorado Software Inc	Dorado - 5,000 device Right to Manage(RTM) High Availability, 3 Year Subscription of OpenManage NM (OMNM)	OMNM - 5000HA-3			
	AA500860	ESD	Dorado Software Inc	Dorado - 5,000 device Right to Manage(RTM), 5 Year Subscription of OpenManage NM (OMNM)	OMNM -5000-5			
	AA500861	ESD	Dorado Software Inc	Dorado - 5,000 device Right to Manage(RTM) High Availability, 5 Year Subscription of OpenManage NM (OMNM)	OMNM - 5000HA-5			

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OMNM v8 – Cliff Notes

- **Right to Manage (RTM)** – the device maximum the software license will manage (25/50/100/...unlimited). License is stackable, the customer can always add to their license.
- **1/3/5 year Subscription** – license is sold in terms of 1-, 3- or 5-year subscriptions. All maintenance and software upgrades are included in the purchased subscription term. The product must be renewed according to the subscription term or the product will expire.
- **Perpetual licenses are available upon request and approval – custom SKU.** In this case, upgrades and support are included in an annual maintenance fee.
- **Remote** – the service (training, installation, etc.) is handled by an OMNM specialist via methods like web conferencing and desktop sharing with the customer.
- **OnSite** – the service (training, installation, etc.) is handled by having a specialist onsite at a customer premise.
- **Request Custom SKUs/Any quoting questions** – sales@dell-omnm.com

A-SKU	Mfr part number	Product Description
AA500832	OMNM-25-1	Dorado - 25 device Right to Manage(RTM), 1 Year Subscription of OMNM
AA500833	OMNM-25-3	Dorado - 25 device Right to Manage(RTM), 3 Year Subscription of OMNM
AA500834	OMNM-25-5	Dorado - 25 device Right to Manage(RTM), 5 Year Subscription of OMNM
AA500835	OMNM -50-1	Dorado - 50 device Right to Manage(RTM), 1 Year Subscription of OMNM
AA500836	OMNM -50-3	Dorado - 50 device Right to Manage(RTM), 3 Year Subscription of OMNM
AA500837	OMNM -50-5	Dorado - 50 device Right to Manage(RTM), 5 Year Subscription of OMNM
AA500838	OMNM -100-1	Dorado - 100 device Right to Manage(RTM), 1 Year Subscription of OMNM
AA500839	OMNM -100-3	Dorado - 100 device Right to Manage(RTM), 3 Year Subscription of OMNM
AA500840	OMNM -100-5	Dorado - 100 device Right to Manage(RTM), 5 Year Subscription of OMNM
AA500841	OMNM -250-1	Dorado - 250 device Right to Manage(RTM), 1 Year Subscription of OMNM
AA500842	OMNM -250-3	Dorado - 250 device Right to Manage(RTM), 3 Year Subscription of OMNM
AA500843	OMNM -250-5	Dorado - 250 device Right to Manage(RTM), 5 Year Subscription of OMNM
AA500844	OMNM -500-1	Dorado - 500 device Right to Manage(RTM), 1 Year Subscription of OMNM
AA500845	OMNM -500-3	Dorado - 500 device Right to Manage(RTM), 3 Year Subscription of OMNM
AA500846	OMNM -500-5	Dorado - 500 device Right to Manage(RTM), 5 Year Subscription of OMNM

FULL SKU LIST – PG 1/4

- Find the new OMNM MFTR PN in EI sales tools (Harmony) using these Manufacture PN formats
- Use * as wild card if unsure how many devices are available
- Search is sensitive to spaces – i.e
 - OMNM-25-1
 - OMNM 50-1

Search for just OMNM

Perpetual and Custom SKUs – contact sales@dell-omnm.com



A-SKU	Mfr part number	Product Description
AA500847	OMNM -1000-1	Dorado - 1,000 device Right to Manage(RTM), 1 Year Subscription of OMNM
AA500848	OMNM -1000-3	Dorado - 1,000 device Right to Manage(RTM), 3 Year Subscription of OMNM
AA500849	OMNM -1000-5	Dorado - 1,000 device Right to Manage(RTM), 5 Year Subscription of OMNM
AA500850	OMNM -2500-1	Dorado - 2,500 device Right to Manage(RTM), 1 Year Subscription of OMNM
AA500851	OMNM -2500HA-1	Dorado - 2,500 device Right to Manage(RTM) High Availability, 1 Year Subscription of OMNM
AA500852	OMNM -2500-3	Dorado - 2,500 device Right to Manage(RTM), 3 Year Subscription of OMNM
AA500853	OMNM -2500HA-3	Dorado - 2,500 device Right to Manage(RTM) High Availability, 3 Year Subscription of OMNM
AA500854	OMNM -2500-5	Dorado - 2,500 device Right to Manage(RTM), 5 Year Subscription of OMNM
AA500855	OMNM -2500HA-5	Dorado - 2,500 device Right to Manage(RTM) High Availability, 5 Year Subscription of OMNM
AA500856	OMNM -5000-1	Dorado - 5,000 device Right to Manage(RTM), 1 Year Subscription of OMNM
AA500857	OMNM -5000HA-1	Dorado - 5,000 device Right to Manage(RTM) High Availability, 1 Year Subscription of OMNM
AA500858	OMNM -5000-3	Dorado - 5,000 device Right to Manage(RTM), 3 Year Subscription OMNM
AA500859	OMNM -5000HA-3	Dorado - 5,000 device Right to Manage(RTM) High Availability, 3 Year Subscription of OMNM
AA500860	OMNM -5000-5	Dorado - 5,000 device Right to Manage(RTM), 5 Year Subscription of OMNM
AA500861	OMNM -5000HA-5	Dorado - 5,000 device Right to Manage(RTM) High Availability, 5 Year Subscription of OMNM
AA500862	OMNM -10000-1	Dorado - 10,000 device Right to Manage(RTM), 1 Year Subscription of OMNM

FULL SKU LIST – PG 2/4

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- **Search is sensitive to spaces – i.e**
 - **OMNM-25-1**
 - **OMNM 50-1**

Search for just OMNM

Perpetual and Custom SKUs – contact sales@dell-omnm.com



A-SKU	Mfr part number	Product Description
AA500863	OMNM -10000HA-1	Dorado - 10,000 device Right to Manage(RTM), High Availability 1 Year Subscription of OMNM
AA500864	OMNM -10000-3	Dorado - 10,000 device Right to Manage(RTM), 3 Year Subscription of of OMNM
AA500865	OMNM -10000HA-3	Dorado - 10,000 device Right to Manage(RTM), High Availability 3 Year Subscription of OMNM
AA500866	OMNM -10000-5	Dorado - 10,000 device Right to Manage(RTM), 5 Year Subscription of of OMNM
AA500867	OMNM -10000HA-5	Dorado - 10,000 device Right to Manage(RTM), High Availability 5 Year Subscription of OMNM
AA500868	OMNM -HA-1	Dorado - Add-on High Availability 1 year Subscription for OMNM
AA500869	OMNM -HA-3	Dorado - Add-on High Availability 3 year Subscription for OMNM
AA500870	OMNM -HA-5	Dorado - Add-on High Availability 5 year Subscription for OMNM
AA500871	OMNM -NTNX-5	Dorado - Nutanix Console, 5 Node Subscription for OMNM
AA500872	OMNM -NTNX-15	Dorado - Nutanix Console 15 Node Subscription for OMNM
AA500873	OMNM -NTNX-50	Dorado - Nutanix Console 50 Node Subscription for OMNM
AA500874	OMNM-RMT-INST-25	Dorado - 25 device subscription installation of OMNM - remote
AA500875	OMNM-RMT-INST-50	Dorado - 50 device subscription installation of OMNM - remote
AA500876	OMNM-RMT-INST-100	Dorado - 100 device subscription installation of OMNM – remote
AA500877	OMNM-RMT-INST-250	Dorado - 250 device subscription installation of OMNM – remote
AA500878	OMNM-RMT-INST-500	Dorado - 500 device subscription installation of OMNM – remote

FULL SKU LIST – PG 3/4

- Find the new OMNM MFTR PN in EI sales tools (Harmony) using these Manufacture PN formats
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 - OMNM-25-1
 - OMNM 50-1

Search for just OMNM

Perpetual and Custom SKUs – contact sales@dell-omnm.com



A-SKU	Mfr part number	Product Description
AA500879	OMNM-ONST-INST-1000	Dorado - 1,000 device subscription installation of OMNM - onsite
AA500880	OMNM-ONST-INST-2500	Dorado - 2,500 device subscription installation of OMNM - onsite
AA500881	OMNM-ONST-INST-2500HA	Dorado - 2,500 device High Availability subscription installation of OMNM - onsite
AA500882	OMNM-ONST-INST-5000	Dorado - 5,000 device subscription installation of OMNM - onsite
AA500883	OMNM-ONST-INST-5000HA	Dorado - 5,000 device High Availability subscription installation of OMNM - onsite
AA500884	OMNM-ONST-INST-10000	Dorado - 10,000 device subscription installation of OMNM - onsite
AA500885	OMNM-ONST-INST-10000HA	Dorado - 10,000 device High Availability subscription installation of OMNM - onsite
AA500886	OMNM-ONST-INST-HA	Dorado - High Availability installation system of OMNM - onsite
AA500887	OMNM-TRAIN-WEB	Dorado - Web training - 4 hours for OMNM - remote
AA500888	OMNM-TRAIN-ONST	Dorado - Onsite Training - 4 days for OMNM
AA500889	OMNM-TRAIN-ONST-CUST	Dorado - Custom Onsite Training for OMNM
AA500890	OMNM-ONST-SERV-PDAY	Dorado - Per day Onsite Services for OMNM
AA500891	OMNM-CUSTOM-DEV-PDAY	Dorado - Per day Custom Development for OMNM
AA500892	OMNM-NFR	Dorado - Not For Resale (NFR) Copy of OMNM for resellers and partners

FULL SKU LIST – PG 4/4

- Find the new OMNM MFTR PN in EI sales tools (Harmony) using these Manufacture PN formats
- Use * as wild card if unsure how many devices are available
- Search is sensitive to spaces – i.e
 - OMNM-25-1
 - OMNM 50-1

Search for just OMNM

Perpetual and Custom SKUs – contact sales@dell-omnm.com

